

| TOTAL TARGET REQUESTS | Previous Target | Previous Average | Target Requests | Target Docs to be Done | Target Docs by Friday | Target Docs by next Friday | Deadline   |
|-----------------------|-----------------|------------------|-----------------|------------------------|-----------------------|----------------------------|------------|
| Internal Docs         |                 |                  |                 |                        |                       |                            |            |
| Sales Requests        | 58.33%          | 16.67%           | 19              | 10                     | 5                     | 5                          | 02/17/2023 |