| TOTAL TARGET REQUESTS | <b>Total Target Requests</b> | <b>Total Target Docs to be Done</b> | Final deadline | Target Requests by Friday | Target Docs by Friday | Deadline  |
|-----------------------|------------------------------|-------------------------------------|----------------|---------------------------|-----------------------|-----------|
| Internal Docs         | 31                           | 31                                  | 2/18/2022      |                           |                       | 2/18/2022 |
| Sales Requests        | 31                           | 74                                  | 2/25/2022      | 20                        | 40                    | 2/18/2022 |